

Arizona Head Start Association, Inc.
Profit & Loss Budget vs. Actual-AHSA ONLY 2020

Accrual Basis

January through December 2020

| | <u>Jan - Dec 20</u> | <u>Budget</u> | <u>\$ Over Budget</u> |
|----------------------------------------------|---------------------|---------------|-----------------------|
| Ordinary Income/Expense | | | |
| Income | | | |
| AHSA Membership Dues | | | |
| AHSA Dues | 19,000.00 | 19,000.00 | 0.00 |
| Total AHSA Membership Dues | 19,000.00 | 19,000.00 | 0.00 |
| AHSA Quarterly Mtg Registration | | | |
| 1st Quarter - Mtg. Registration | 5,870.00 | 4,650.00 | 1,220.00 |
| 2nd Quarter - Mtg. Registration | 550.00 | 0.00 | 550.00 |
| 3rd Quarter - Mtg. Registration | 0.00 | 0.00 | 0.00 |
| 4th Quarter - Mtg. Registration | 0.00 | 0.00 | 0.00 |
| Total AHSA Quarterly Mtg Registration | 6,420.00 | 4,650.00 | 1,770.00 |
| Dollars Per Child | 783.75 | | |
| FDC Training | 0.00 | 0.00 | 0.00 |
| Immigration Forum | 25.00 | | |
| Sponsorship | 3,755.00 | 6,250.00 | -2,495.00 |
| Total Income | 29,983.75 | 29,900.00 | 83.75 |
| Gross Profit | 29,983.75 | 29,900.00 | 83.75 |
| Expense | | | |
| AHSA Quarterly Mtg | | | |
| 1st Quarter- Quarterly Meetings | 0.00 | 1,891.00 | -1,891.00 |
| 2nd Quarter- Quarterly Meetings | 0.00 | 0.00 | 0.00 |
| 3rd Quarter- Quarterly Meetings | 0.00 | 0.00 | 0.00 |
| 4th Quarter- Quarterly Meetings | 0.00 | 0.00 | 0.00 |
| Total AHSA Quarterly Mtg | 0.00 | 1,891.00 | -1,891.00 |
| Bank Service Charges | 88.60 | 300.00 | -211.40 |
| Communication/Technical | | | |
| Anti-Virus Software | 52.12 | 26.00 | 26.12 |
| Cell Telephone | 0.00 | 36.00 | -36.00 |
| Conference Calling | 0.00 | 54.00 | -54.00 |
| Website Maintenance | 0.00 | 324.00 | -324.00 |
| Total Communication/Technical | 52.12 | 440.00 | -387.88 |
| Dues and Subscriptions | 690.00 | 1,500.00 | -810.00 |
| Insurance | 180.00 | 231.00 | -51.00 |
| Meals | 57.55 | 0.00 | 57.55 |
| Office Supplies | 94.65 | | |
| Payroll Expenses | | | |
| Payroll Software | 267.00 | 140.00 | 127.00 |
| Payroll Expenses - Other | 20,217.57 | 22,770.00 | -2,552.43 |
| Total Payroll Expenses | 20,484.57 | 22,910.00 | -2,425.43 |

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|------------------------------------|------------------------|-------------------------|-------------------------|
| Postage and Delivery | | | |
| Postage | 0.00 | 30.00 | -30.00 |
| Total Postage and Delivery | 0.00 | 30.00 | -30.00 |
| Professional Fees | | | |
| Accountant Services | 850.00 | 1,800.00 | -950.00 |
| Other Professional Services | 0.00 | 450.00 | -450.00 |
| Total Professional Fees | 850.00 | 2,250.00 | -1,400.00 |
| Rent | | | |
| Office Facility | 115.00 | 180.00 | -65.00 |
| Rent - Other | 0.00 | 21.00 | -21.00 |
| Total Rent | 115.00 | 201.00 | -86.00 |
| Travel | 800.00 | 5,000.00 | -4,200.00 |
| Total Expense | 23,412.49 | 34,753.00 | -11,340.51 |
| Net Ordinary Income | 6,571.26 | -4,853.00 | 11,424.26 |
| Other Income/Expense | | | |
| Other Income | | | |
| Interest Income | 10.74 | 0.00 | 10.74 |
| Total Other Income | 10.74 | 0.00 | 10.74 |
| Net Other Income | 10.74 | 0.00 | 10.74 |
| Net Income | <u><u>6,582.00</u></u> | <u><u>-4,853.00</u></u> | <u><u>11,435.00</u></u> |