

# AZHSA <> GetAccept Partnership

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GetAccept Partnership and Product Information



## The Head Start delivery team



**Madison Simon**  
Sr. Solution Engineer &  
HSCA Partner Manager



**Matt Kelly**  
Sr. Solution  
Engineer



**Ali Ali**  
Head of Sales

## About **GetAccept**

GetAccept is a document management and eSigning platform used to manage all internal and external document workflows. The platform includes several unique features that create an efficient and personalized process for all involved.

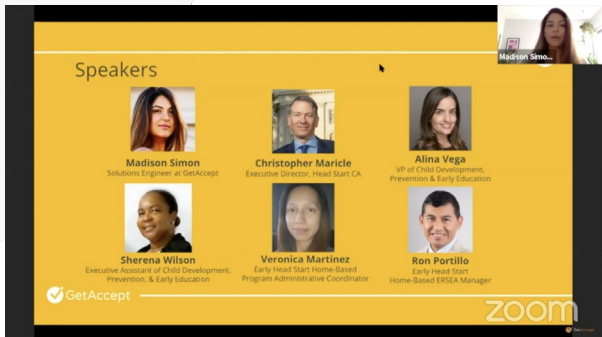
After onboarding 150+ Head Start staff, we have discovered that our document management platform serves staff and families beautifully.

We'd love to show you how!

# The Story

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How did our partnership start?



## It all started with a **LinkedIn Message...**

In March 2020, three Head Start organizations inquired for information about GetAccept. Following their success with GetAccept, a few GetAccept colleagues decided to host a webinar for Head Start organizations.

Madison Simon shared the webinar with Christopher Maricle via LinkedIn, and he was pleasantly surprised to see that the tool solved a pain that many of the Head Start California members were experiencing.

After several months, the partnership was formalized.



# Head Start Challenges

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That we found a solution for

# Reduction of in-person documents

Head Start organizations need a tool that could accommodate many types of documents and eSignatures, both internally with team members, and externally with parents. Even when staff begins enrolling in person again, digitizing documents has many benefits including: reduction of paper, better tracking and file storage, reduction of document errors, and easy + quick form completion at events via iPad, tablet, or laptop.

## User Friendly for staff

Head Start organizations have little time to spare learning about new technology tools and for many of the staff members, a digital document tool has never been used before. After implementing solutions for the initial Head Start organizations, GetAccept developed a process for success that makes onboarding easy for all Head Start organizations. The consistent feedback is that GetAccept is much easier to use, and highly customized for the unique needs of Head Start organizations.

## Unique Features for families

Some organizations already had an eSignature tool in place, but decided to switch to GetAccept because of the unique features that personalized the process for parents, and eliminated enrollment barriers for those who speak different languages or don't have computer access. These features include: Video introductions, tracking document progress, easy editing, rules for completing the document, text message sending, & language conversion.

**Here's why the partnership  
made sense long term...**



**There is a new digital way to work** and we've made it a personal mission to support non profit organizations in adapting to this new way to work.



## And **All Head Start Members...**

Receive an exclusive **25% discount**;

Work only with **dedicated Head Start training and implementation specialists** at GetAccept;

Get to learn about **best practices from Head Start organizations** from all over California, Missouri, and Oregon!

# The all-in-one document management and eSignature Platform



eSignatures &  
Approval Hierarchy



Video  
Messaging



Live chat



Document Tracking &  
Analytics



Content  
Management



Yearly renewals,  
audits, and  
updates



# Digitize all of your document processes

## Enrollment

Enrollment packets  
Consent forms  
Income assessments  
Etc.



## HR

Hiring documents  
Policy documents  
Onboarding material



## Legal

NDA's  
Purchasing agreements  
Board member documents



## Other

Event invitations  
Informational documents  
Re-enrollment education



Supporting over 4000 customers in more than 50 countries  
AND over **265 Head Start Staff** across 4 states.

SAMSUNG

fortum

CYBERCOM  
GROUP

WÜRTH

VAINU



DW  
Daniel Wellington



SIEMENS

TELE2

Scandic



STAPLES  
CONNECT

Anticimex



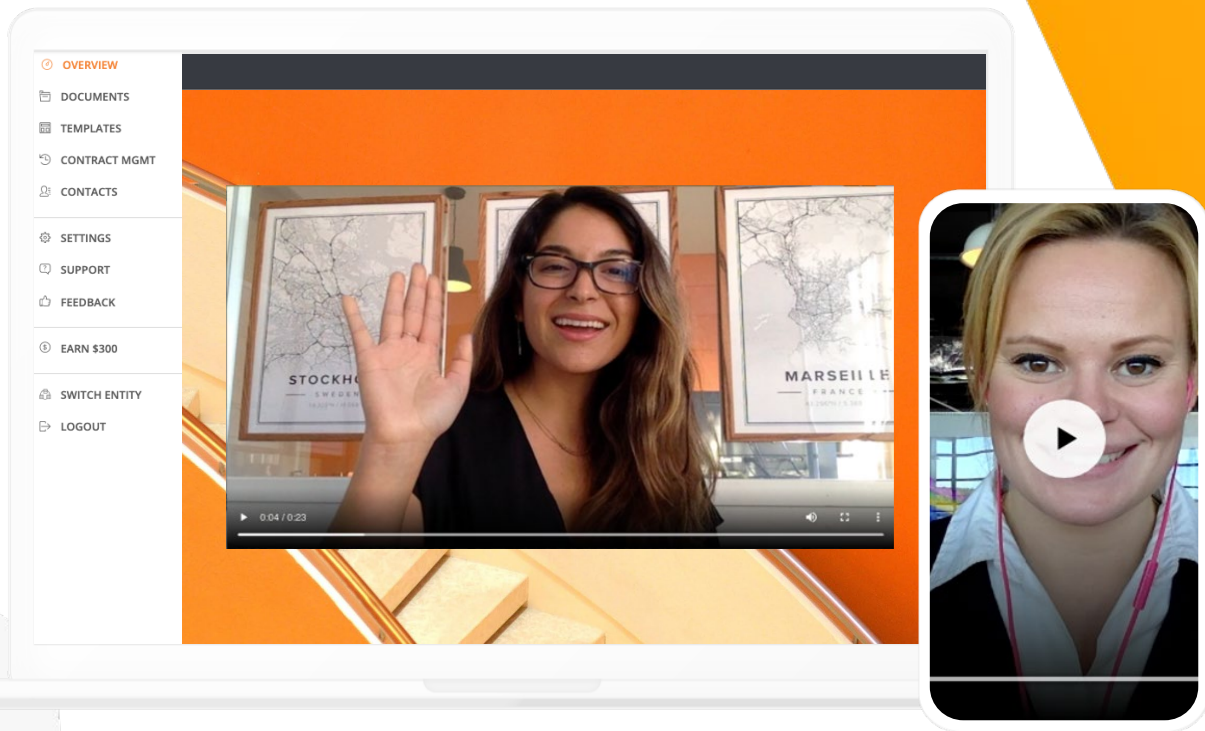
# The platform

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A few features of the platform

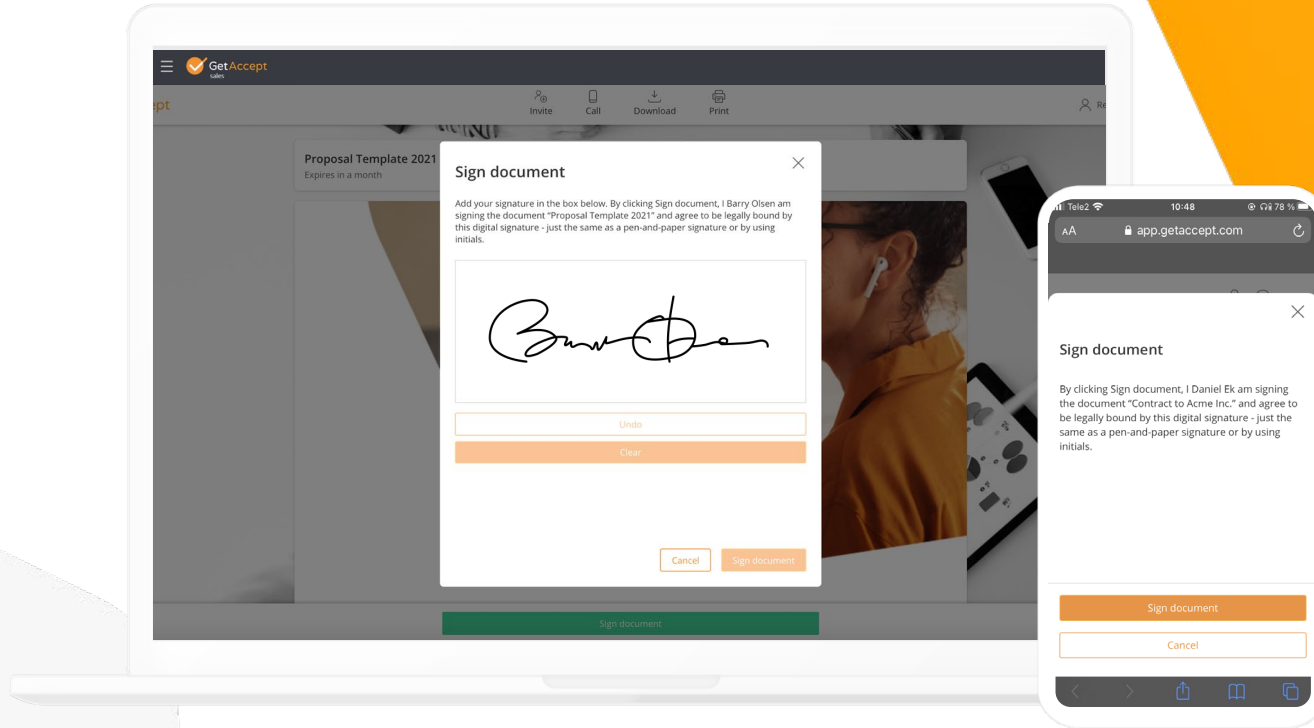
# Video

Describe your enrollment process, proactively answer questions, and enhance the personal relationship in a digital world



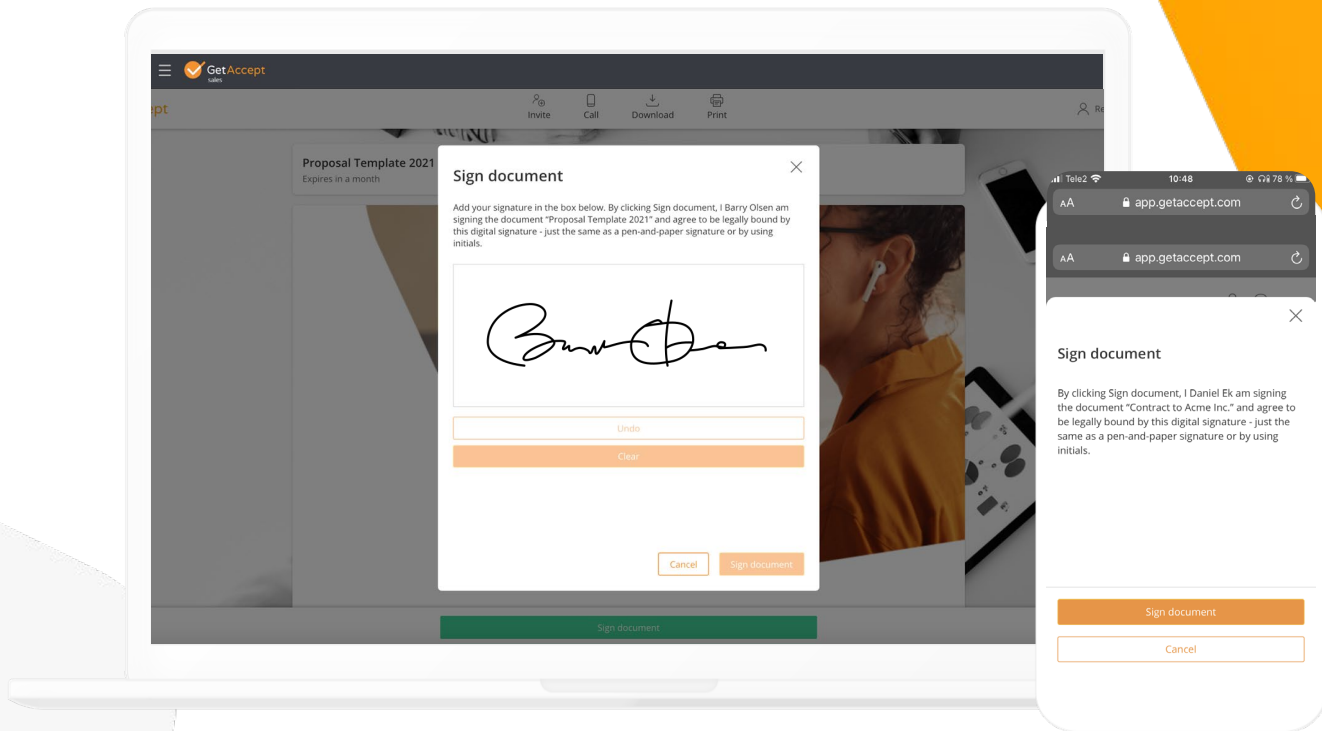
# Legally binding electronic signatures

Complete signing on the computer, on the phone, or in person



# SMS text message sending

One of the only eSignature providers that allows you to send documents as a text message for families that do not have computer access. This doesn't compromise the signature integrity.





# Live chat

Chat with your recipients or use our automated chat-bot to help you and them throughout the document process

The image displays two overlapping screenshots. The background is a laptop showing the GetAccept web interface for a document titled "Spaces - Proposal". The interface includes a header with the GetAccept logo, a navigation menu, and document details: DEAL VALUE (1 000 000 kr), EXPIRES (in 10 days), and SENT (September 21, 2020 1:32 PM). Below this, there are three key metrics: 1 Number of views, 19 s Total time spent, and 1 Unique viewers. A bar chart shows the time spent on each page: Video (approx. 28s), Page 1 (approx. 5s), Page 2 (approx. 12s), Page 3 (approx. 1s), Page 4 (approx. 3s), Page 5 (approx. 3s), and Page 6 (approx. 1s). A table below the chart lists the document's history:

NAME	TYPE	VISITS	TIME	STATUS	LAST VIEWED
Mattias Vig	Signer	1	26 s	Signed	7 months ago
Jason Baskaran Tesla AB	Signer	1	26 s	Reviewed	7 months ago

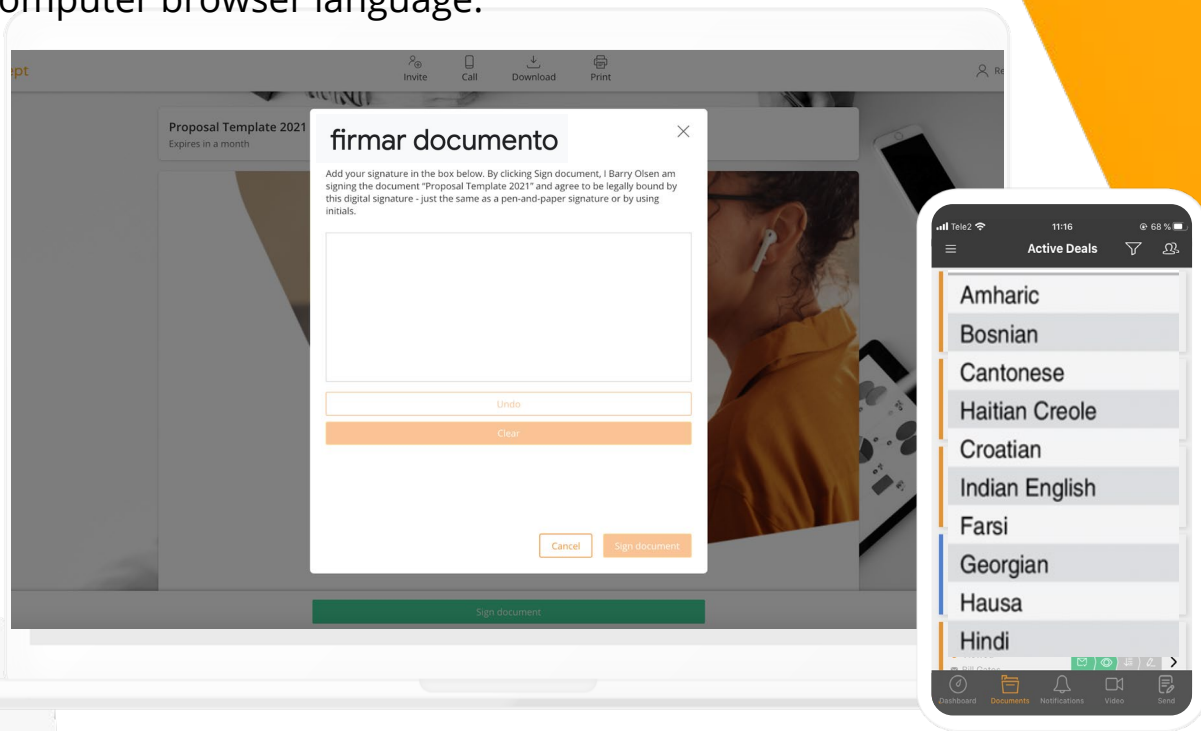
The foreground is a smartphone displaying a chat conversation. The chat messages are:

- Jason Baskaran | 3 days ag: Hi, I can see that you haven't opened the document yet. Do you have any questions? Feel free to write them here and I'll get back to you as soon as possible.
- Jason Baskaran | 20 hours ag: Hey Elon, you haven't checked this. Let me know how I can help.
- Adam | 22 May 2020 10:11: Hi Daniel. Are you ready to sign or do you have any additional feedback before we proceed?
- Jason | 22 May 2020 10:11: Hi Adam. Everything looks as agreed. I'll sign now!

The chat interface includes a "Send" button and a bottom navigation bar with icons for Dashboard, Documents, Notifications, Video, and Send.

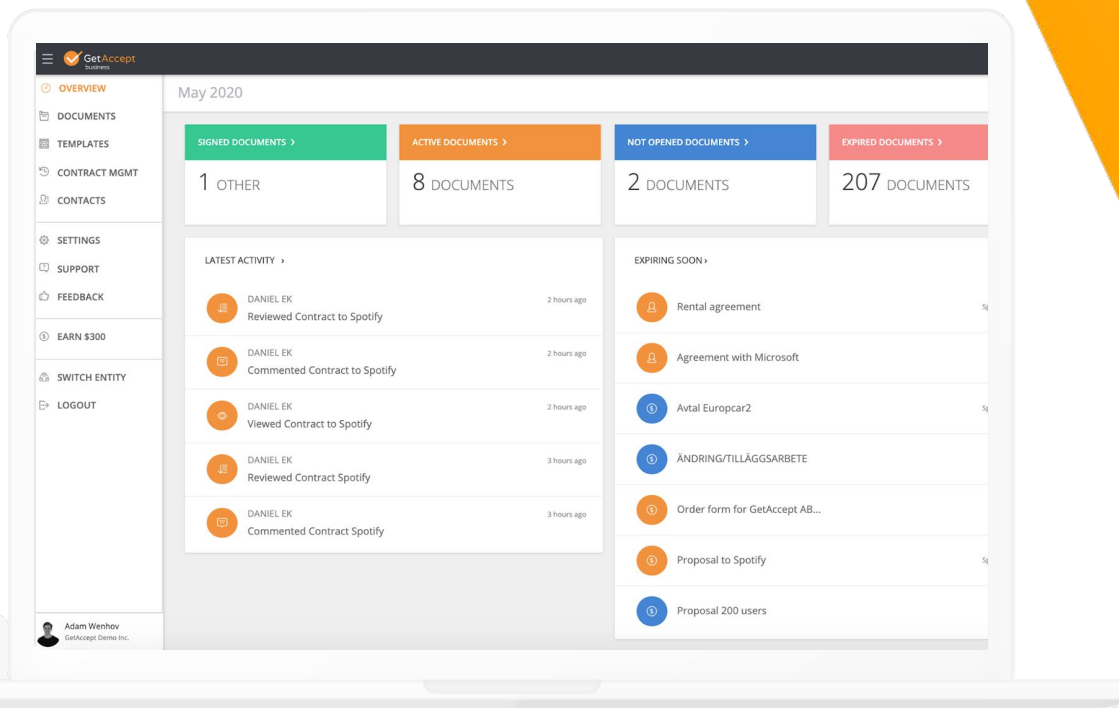
# Language conversion

Upload your documents in whatever language you choose. The buttons within the platform will convert to the parent's chosen phone or computer browser language.



# Document tracking

Get full control and understand where to focus your attention.  
Allows you to get a quick snapshot of all sent documents




# Branding

Match your organization brand and make your documents stand out!

Head Start CALIFORNIA

Intake Form  
Expires in 14 days

 Head Start  
The Right Start

Child Name

DOB

Allergies Y/N

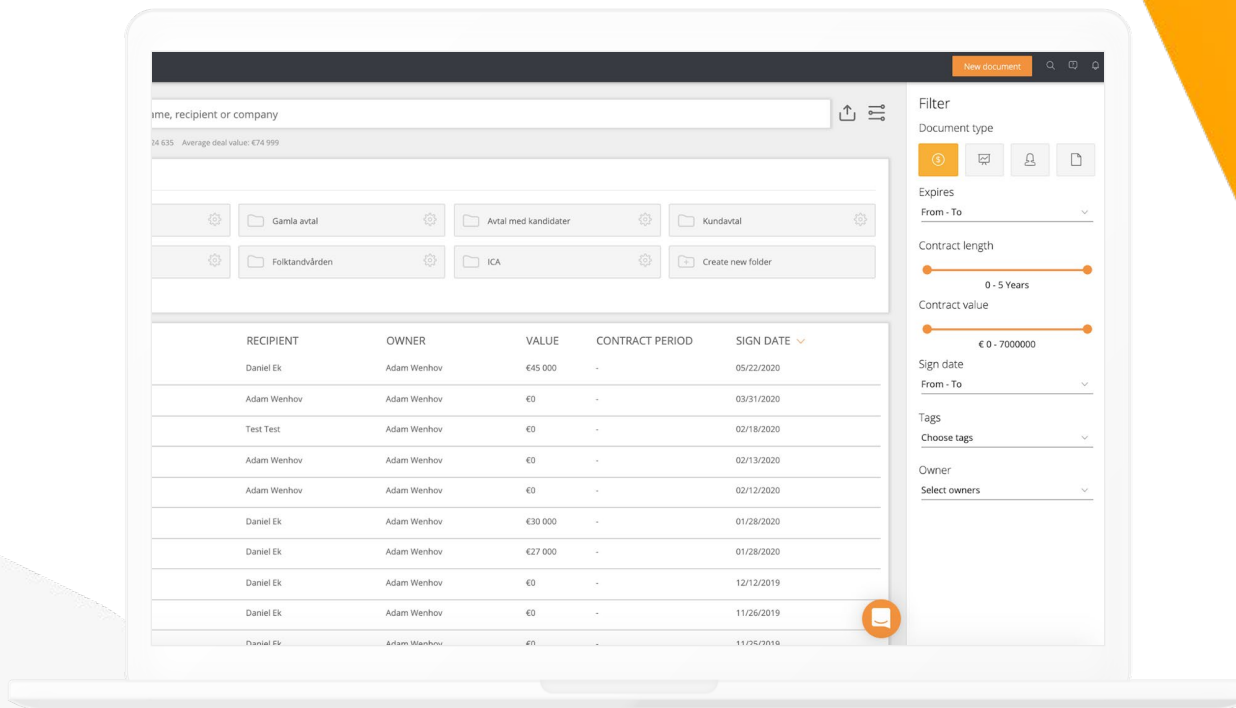
Please Name if Applicable

PCP Name

Sign document

# Completed document archive

Store all of your documents in a secure and structured way, and set reminders when documents need to be updated or audited.



Folder structure  
Tags  
Search functions  
Reminders

# Data & security

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# World class hosting through AWS



Fully redundant  
S3 setup with  
99,9% up time



All of our  
services follow  
ISO 27001



Regular  
penetration tests



SSL encrypted  
access and  
data storage

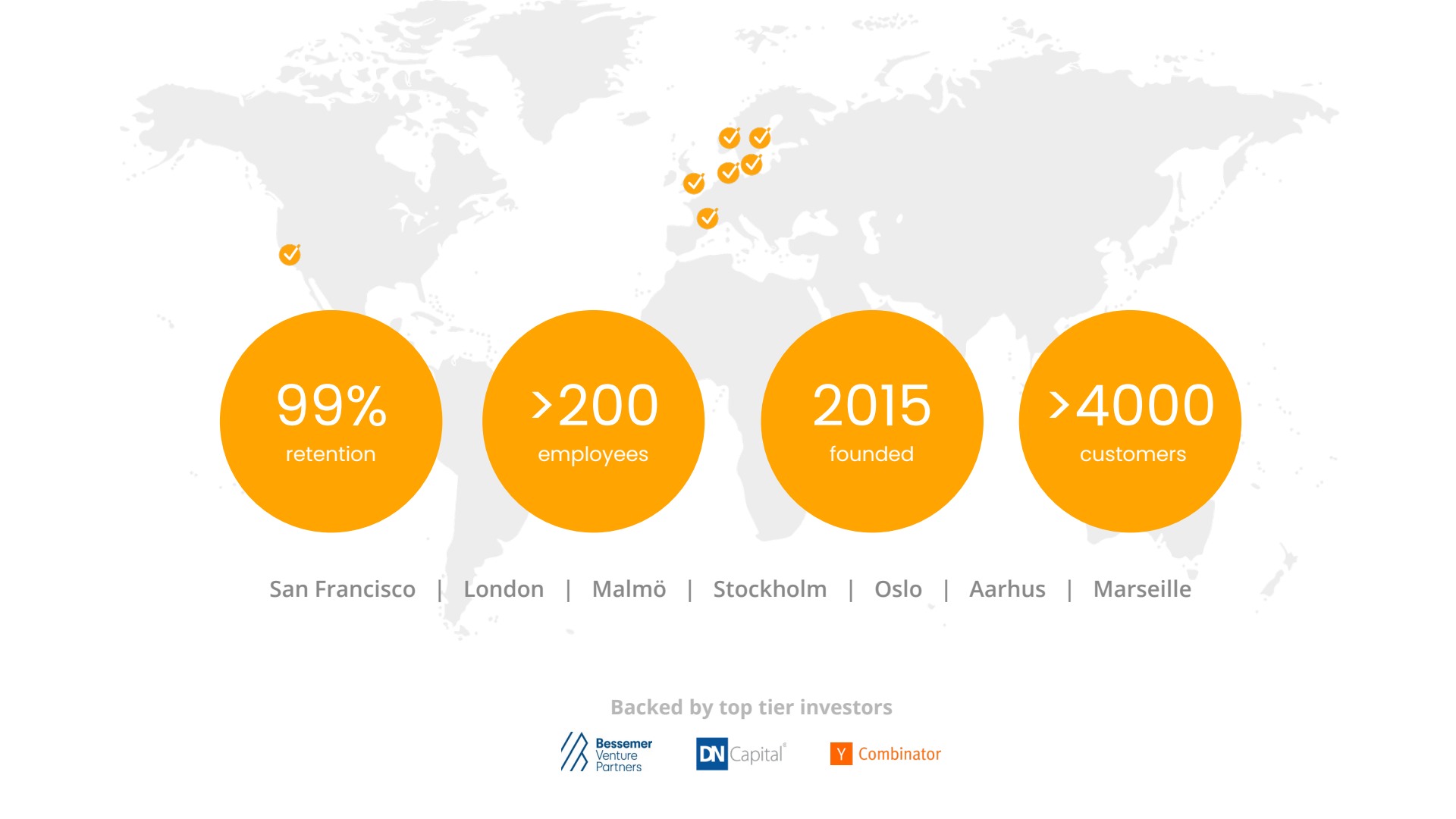
# Our process for creating success

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More than just a platform





A light gray world map serves as the background. Orange checkmark icons are placed over San Francisco, London, Malmö, Stockholm, Oslo, Aarhus, and Marseille. Below the map are four large orange circles containing key statistics.

99%  
retention

>200  
employees

2015  
founded

>4000  
customers

San Francisco | London | Malmö | Stockholm | Oslo | Aarhus | Marseille

Backed by top tier investors



# The onboarding process

A structured process created specifically for Head Start clients. We work in 2 - 3 week phases and won't leave your side along the way.

## ✓ The Head Start delivery team



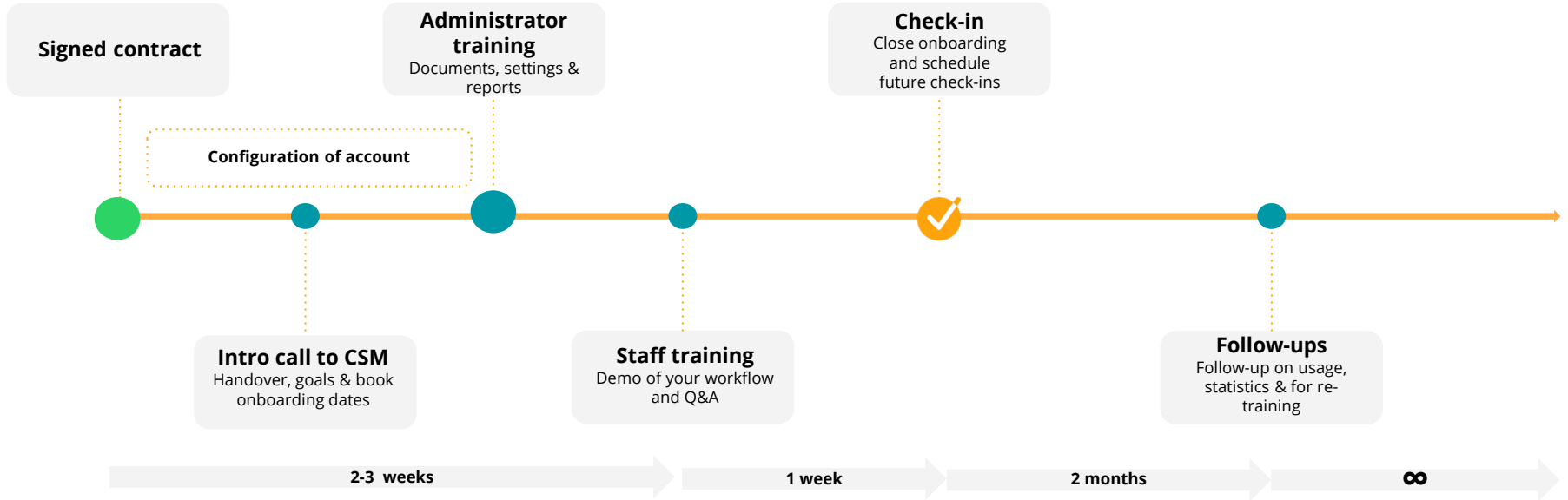
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# Documents we've worked with

30+ page enrollment packets

Consent forms

Allergy forms

NDA's

Hiring documents

Employee agreements

Income assessment forms

Proof of income forms

Government forms

Long-form Q&A surveys

Event surveys

Board member forms

Etc...

# References!

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Ask us about speaking with Head Start  
client references